

## Humorous Department

**A Kentucky Barber.**—A Louisville man tells this one:

A talkative and self-important young court stenographer went with a detailed judge to one of the hotel towns in the Kentucky mountains to do his part in holding a term of court. It was a small place, far from a railroad, and the inhabitants were all foreigners of one clan or another. After a day or two at the little hotel the stenographer said to the hotel keeper: "Where's the barber shop in this town?"

"Ain't no barber shop here," the hotel keeper replied. "We all mostly let our hair grow."

"But can't I get shaved anywhere?"

"I reckon you kin. Uncle Joe down to the cobbler's shop sometimes shaves folks."

The stenographer went to Uncle Joe's and found the cobbler to be a mild-mannered old man, with flowing gray whiskers and a pale and watery blue eye.

"Well, for so long he could shave him, and produced a razor and a shaving mug. The stenographer sat down on a chair and leaned back. He waited in some trepidation, but the old man was skillful and gave him a good shave.

"It was necessary for the young man to talk, so when the barber was on his knees, he said: "Good many murders round here, ain't there?"

"Well, sah," said the barber, "we don't call them murders. Howsomever, there is some killin's, if that is what you mean."

"Oh, well," said the young man, "I suppose you name 'em as good as another. When was the last killing?"

"A man was shot out here in the square last week."

"Who shot him?"

The barber brought the razor up on the young man's Adam's apple. "I did," he said.—*Courier Journal.*

**Couldn't Find It.**—The following is a part of a letter received from a friend who went over with General Pershing's forces:

"I was over to the Y. M. C. A. at the other night and one of the chaps from my company came in and sat down alongside of me and opened a book. He was there about ten minutes looking through it when he suddenly threw it down and said, 'I got stuck when I bought this.'"

"I said, 'What is it?'"

"Oh, it's supposed to be an English and French dictionary. I can't find what I want in it. All I can see in it is words like umbrella, uncle and undertaker. What the hell do I care about uncles and undertakers?"

"Well, I said, 'Tell me what you want to find, possibly I can help you.'"

"Oh," he said, "something like: 'Free, you got nice eyes, kid,' or, 'Ain't I seen you some place before?'"—*Inter-Nos.*

**Specialization.**—It doesn't pay to take it for granted that the native Londoner has no sense of humor, as one American officer of the newly organized engineers found out. The man went into a barber shop for a shave and fell to bragging about the U. S. A.

"Why, in America," he declared, "we all specialize. You should stick to one thing and master it completely."

The barber, who meanwhile had been lathering his customer's face, nodded assent, but said nothing. Then he left the American and sat down to enjoy his newspaper.

"Why don't you shave me?" inquired the American.

"Oh, we only shave here," coolly replied the barber. "You must go next door to be shaved."—*New York Times.*

**None for Her.**—Miss Mollie Brown, Georgia back-woods school teacher and spinster of forty, but who was neither fat nor fair, was going the rounds of the neighborhood to raise her average in attendance. On leaving the Dobbs place she advised Nancy, a half-grown, dyed-in-the-wool cracker girl, to come back to school, and pointedly set forth the many drawbacks of ignorance.

"With a knowing look on her head, Nancy laughingly said:

"Now look here, Miss Mollie, my grandmaw she didn't git no education, an' she got married. My maw she didn't git no education, an' she got married. You got education an' you ain't got married. Huh! I ain't bankin' after education."—*Country Gentleman.*

## HOTTER FOR SUBMARINES

**American Destroyers Drop as Many as Forty Bombs for Single U-Boat.**

German newspapers, in referring to the Anglo-American measures against submarines, indicate that the employment of the depth charge has been greatly increased and perfected, since American destroyers arrived in European waters. In the old days the destroyer was content to drop two or three depth charges in the vicinity where the submarine was last seen, but now, according to the German accounts, it is not unusual to find the destroyers persisting in the dropping depth bombs until as many as forty have been exploded, covering a large area where the submarine is likely to be hiding.

The Germans admit this is very unpleasant for the operators of the U-boats. Thus the Norddeutsche Allgemeine Zeitung contains the following account of the experiences of a U-boat man in the water patrolled by the American destroyers:

"One of our submarines shot a heavily laden steamship of 5000 tons but of a convoy. A violent enemy counter-attack followed. The destroyers left the convoy and followed the submarine and in the course of a few minutes dropped thirty-nine water bombs around the spot where the U-boat was supposed to be submerged. Luckily, they failed to hit her and our U-boat escaped unscathed."

"The same submarine was previously followed by two airplanes from midday until evening and pelted with twenty-three bombs, but escaped."

The same newspaper contains an account of a submarine cruiser which had a narrow escape from destruction in the explosion of a munition ship, which she torpedoed from too close a range.

The steamship, run by the American navy, was a U-boat man in the water patrolled by the American destroyers.

"The force of the explosion upset the submarine's steering apparatus and did other damage, but the crew finally succeeded in effecting repairs so that the U-boat managed to get into port."

## YOU AND YOUR CUSTOMER.

**Hints to Merchants Who Would Hold Business.**

A store will reflect the character of the owner. A well-lighted, clean and tidy store means a clean-cut, active merchant, while the hit-and-miss array in a dirty store window and a slovenly stock belong to "Mr. No, We're Just Out."

Women, as a rule, are very keen and, as a rule, tidy and clean, and they generally will avoid the store which is upst and untidy, while they will flock to the spick-and-span store.

Many shoppers don't like to enter a store that is untidy, and as a store which is neat and clean will get the business even if a few more cents is charged. Again, a woman does not like to have the wagon of a store that they are getting the best of every situation, and a successful shopkeeper should help them feel it. Of course, confidence must be established to back up your sales, and it is up to you to inspire confidence. Few merchants seem to have this faculty, but those who are faithful in their work are faithful in their statements.

People ever crave confidence, and if you show a man an article and he asks you if it is all wool, tell the truth about it. The truth may hurt sometimes, but you will inspire confidence, and when once confidence is inspired customers will trade with you.

Memory is another valuable thing to be cultivated. Get to know your people by name whenever possible. A good memory is a wonderful asset to every storekeeper. It pays to cultivate a memory for faces and names.

How pleasing it is for a customer who has not entered a store for some time to be met in a courteous, affable manner with a pleasant "How do you do, Mr. So and So?" The ice is broken, and the customer is at once pleased.

"The writer," says Edward Bell, "dropped into a haberdashery to purchase a fresh collar. The storekeeper was polite and courteous, he showed me what I asked for, sold me the collar, gave me my change and returned me to the door. He was a thoroughly polite but automatic manner. It was summer, and later in the day my collar had wilted again, and I went into another store. This time I was greeted by a merchant."

"He found a collar that thoroughly suited me; then he seemed to have my welfare so much at heart that he impressed upon me that I could save forty cents by taking one-half dozen. Needless to say, I was influenced by his argument and thanked him for his interest in my behalf."

"I supposed by this time he figured that he had me, for before my change came back he had shown me some new and actually hypnotized me into buying two, and almost persuaded me that I needed new dress shirts, and after I left I felt myself the gainer for the entire transaction."

"True, I went into that store to spend a quarter, and before I left I spent three dollars, but I felt I had been hypnotized by the quality of my money, and the next time I need any of the haberdashery line, rest assured the man who last waited upon me will have my trade."—*Philadelphia Ledger.*

## HEROES OF THE TRENCHES.

**Men Among the Allies Perform Great Deeds of Daring.**

In a most interesting account of his observations at the front, Congressman Medill McCormick, last week told the house of some of the cases of heroism that he had been told about while "over there."

One was about an English officer who will never be able to walk again, whose hands were blown off. "He was almost merry in his misery; glad, for, although he had been crippled for life by the bomb upon which he had thrown himself, yet when it broke not one of his men had been harmed." Another was about an Irish private who was lying wounded in a shell crater when he was picked over the lip of a ridge, in a near distance, a German machine gunner turning his deadly fire to and fro over the ranks of the fusiliers as they sought shelter in the shell holes on that muddy slope. Up he jumped, dashed, limping, over the ridge, and brained the machine gunner with the butt of his rifle. He shouldered the machine gun and carried it back to the crater. Then, as he caught his breath,

## SUPREME SELFISHNESS.

**In These Times of Stress Money Must Not Be Improperly Used.**

Shortly before Christmas, at a time when every car and locomotive was being pressed to its utmost capacity, when millions of people were suffering from lack of coal, and also for lack of other things which could not be handled because of inadequate and congested transportation, some eastern men on a hunting trip arrived at Greensboro, N. C., too late to make their connection for a point to which they were bound. Because they had money and could afford it, they chartered a special train from the Southern Railway Co.

In doing this they displayed a supreme selfishness, and we regret that we cannot serve their names to pillory them before the public as men who preferred their private pleasure in gunning to the welfare of the nation. Every ton of coal which they were using for this purely pleasure trip, every man on the train and the cars and locomotives were all being used at the expense of the suffering of other people.

A leading Southern Railway official, writing the Manufacturing Record in reply to an inquiry in regard to the matter, states that these men were "within their legal rights," and that the local railroad people who supplied the special train for a gunning trip complied with their legal duty. "Because there is a tariff which authorizes anyone to charter and require a railroad to furnish such service, like all other transportation service, great or small, for good or for evil, which is covered by tariff."

It is a misfortune that there is such a regulation, for this service was certainly "for evil," and had the local railroad superintendent halfway measured up to his responsibility he would have absolutely refused to charter a train for that purpose, regardless of the price offered, and he would have been perfectly justifiable in doing so, because every locomotive and every ton of coal and every car on the line was in demand for traffic vital to human life, and not to accommodate a supremely selfish hunter who should have been ashamed to be guilty of such an act.

We are glad to learn, however, from official sources, that the railway people recognize "that at this time the service in question was a waste of fuel," and "that instructions have been given that no such special service shall hereafter during the war be furnished pleasure-seekers."

Now, if the railroad would give the public the names of these hunters, humanity will be benefited by letting the country know the men who could be so supremely selfish and who thought that their money justified them in this expenditure which added to their selfish pleasure.

They ought to be hunted out of the country with more vigor than they hunted the hunters and the Southern Railway Co. were both "within their legal rights," but neither were within their moral rights.—*Manufacturer's Record.*

**Only Got "Just Me."**—Harry Laurer, writing in the current issue of the American Magazine, paints a picture and gives an example of grit on the part of a fighting man today.

"In one of our hospitals," the famous Scotch singer and comedian, writes, "I found a poor fellow who had one eye and half his face blown away. When he talked, his mouth was so hideous it was difficult to look upon him. It was sickening to gaze at the poor creature. Yet, when I asked him how he had received his injuries, he tried to smile as he told the story."

"It was a fountain pen that did it," he said. "I was one of the first to reach a trench which the Hun had just vacated, and, looking down on the floor of the dugout, I happened to see a fountain pen. Thinking to myself, 'I wonder if my children will see it, I struck it in my pocket.' A few days later, having a few minutes' time, I pulled it out and unscrewed the cap—and when I woke up I was as you see me now. It was filled with dynamite, that fountain pen, and was just another trick of the Huns to wound and cripple our men. But I'm mighty glad, sir, that they were fooled in one respect, at least. They probably expected to bag half a dozen of our boys, but all they got—was just me."

"Crippled beyond description and suffering untold agonies his one consoling thought was 'all they got was just me.' We, who remain at home are called upon to bear a few minor hardships of war, would do well to think occasionally of the suffering the brave men at the front gladly bear for the sake of humanity and democracy."

**Legislative Elections.**—W. A. McSwain of Newberry, was yesterday elected insurance commissioner of South Carolina to succeed F. H. McMaster, resigned. Only one ballot was taken. Mr. McSwain receiving 100 votes, H. G. Coker of Columbia, 19; J. R. Fulmer of Columbia, 12, and S. L. Miller of Columbia, two. Mr. McSwain will enter upon his duties as soon as he can arrange his private business, as it is Mr. McMaster's desire to retire so soon as his successor may qualify.

The name of S. M. Grist was withdrawn by Mr. Bradford, and that of W. A. Barton by Mr. Long.

The new official a resident of Newberry and is 45 years old. He has had much experience with insurance and trust company management, being now vice president and manager of the Security Loan & Investment Co. of Newberry. He is a native of Cross Hill, but has resided in Newberry 18 or 19 years. He holds a high place in the esteem of the residents of his community and is an active participant in all efforts for community upbuilding. He is a brother of Capt. John J. A. Grist, of Greenville, recently commissioned in the National Army.

August Kohn of Columbia, and Dr. W. T. C. Bates of Columbia, were elected members of the board of trustees of the University of South Carolina, to succeed themselves. E. A. Haddad of Charleston, was elected to succeed J. Q. Davis of Winnsboro, retiring voluntarily after rendering the institution faithful and distinguished service.

Dr. T. A. Crawford and W. J. Roddy of Rock Hill, and D. S. Henderson of Columbia, were elected members of the board of trustees of the University of South Carolina, to succeed themselves. E. A. Haddad of Charleston, was elected to succeed J. Q. Davis of Winnsboro, retiring voluntarily after rendering the institution faithful and distinguished service.

German aircraft are marked with a Maltese cross. Allied planes used in Europe are distinguishable by a painted bull's-eye. American planes bear a circular blue field, with a white star and a bright red center.

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